

## Primary disclosure statement (Authorised Financial Adviser)

Name and registration number of Authorised Financial Adviser:

**Lauchlan Campbell – FSP91741**

**Address:** Level 1/151 Victoria Street West, Auckland 1142/ P O Box 10068, Wellington 6143, New Zealand

**Telephone number:** 09 623 4133 **Fax number:** 04 473 0643 **Email address:** [lauchie@gmi.co.nz](mailto:lauchie@gmi.co.nz)

This disclosure statement was prepared on: 2 July 2012

### It is important that you read this document

This information will help you to choose a financial adviser that best suits your needs. It will also provide some useful information about the financial adviser that you choose.

In addition to the information that I must disclose to you in this statement, I must also disclose other information to you in a separate disclosure statement, including information about the types of services I provide, the fees that I charge and any actual or potential conflicts of interest. If I have not provided that information to you at the same time as I give you this statement, I must provide it to you as soon as I can.

### What sort of adviser am I?

I am an Authorised Financial Adviser. This means I have been authorised by the Financial Markets Authority (the government agency that monitors financial advisers) to provide the financial adviser services described below.

### How can I help you?

I have been authorised to provide you with financial adviser services of the following categories:

- Discretionary Investment Management Services
- Investment Planning Services
- Financial Advice

When I do this I will be able to give you advice/provide a service about:

- Financial products provided by only 1 organisation;
- Financial products provided by a small number of organisations (2-5 organisations);
- Financial products provided by a broad range of organisations (more than 5 organisations).

### How do I get paid for the services that I provide to you?

Payment type	Description
<input checked="" type="checkbox"/> Fees only	My services are only paid for by the fees that you pay. I do not receive payments from other people or organisations that might influence my advice.
<input type="checkbox"/> Fees	My services are paid for by the fees that you pay as well as in other ways.
<input type="checkbox"/> Commissions	There are situations in which my employer and I will be paid by other organisations. How much that payment will be depends on the decisions that you make.
<input type="checkbox"/> Extra payments from my employer	I may receive extra payments from my employer depending on the decisions that you make.
<input type="checkbox"/> Non-financial benefits from other organisations	Other organisations may give me and my employer non-financial benefits depending on the decisions that you make.

I am required to tell you the specific fees, commissions, extra payments, and other benefits that I have received or will, or may, receive in relation to the services that I provide to you. I must tell you these things before I give you advice/provide a service or, if that is not practicable, as soon as practicable after I give you that advice/provide that service.

### What are my obligations?

As an Authorised Financial Adviser I must comply with the Code of Professional Conduct for Authorised Financial Advisers. I also have other obligations under the Financial Advisers Act 2008 (including regulations made under that Act) and under the general law.

### What should you do if something goes wrong?

If you have a problem, concern or complaint about any part of my service, please tell me or my internal complaints scheme so I can try to fix the problem.

You may contact the internal complaints scheme by calling, emailing, or writing to us at the address above. Alternatively you can visit the contact us page on our website, [www.gmi.co.nz](http://www.gmi.co.nz), and fill in our online complaints form.

If we cannot agree on how to fix the issue, or if you decide not to use the internal complaints scheme, you can contact the Insurance and Savings Ombudsman Scheme. This scheme will cost you nothing, and will help us resolve any disagreements. You can contact the Insurance and Savings Ombudsman at –

**Address:** Office of the ISO, P O Box 10-845, Wellington 6143, NEW ZEALAND

**Telephone number:** 0800 888 202 **Email address:** [info@iombudsman.org.nz](mailto:info@iombudsman.org.nz)

### If you need to know more, where can you get more information?

If you have a question about anything in this disclosure statement or would like to know anything more about me, please ask me. If you have a question about financial advisers generally, you can contact the Financial Markets Authority at –

**Telephone number:** 0800 434 566 **Email address:** [www.fma.govt.nz](http://www.fma.govt.nz)

### How am I regulated by the Government?

You can check that I am a registered financial service provider and an Authorised Financial Adviser at <http://www.fspr.govt.nz>. The Financial Markets Authority authorises and regulates financial advisers. Contact the Financial Markets Authority for more information, including financial tips and warnings. You can report information or complain about my conduct to the Financial Markets Authority, but in the event of a disagreement, you may choose first to use the dispute resolution procedures described above (under **What should you do if something goes wrong?**).

### Declaration

I, *Lauchlan Campbell*, declare that, to the best of my knowledge and belief, the information contained in this disclosure statement is true and complete and complies with the disclosure requirements in the Financial Advisers Act 2008 and the Financial Advisers (Disclosure) Regulations 2010.

Signed:



## Secondary disclosure statement (Authorised Financial Adviser)

Name and registration number of Authorised Financial Adviser:

**Lauchlan Campbell – FSP91741**

**Address:** Level 1/151 Victoria Street West, Auckland 1142 / P O Box 10068, Wellington 6143, New Zealand

**Telephone number:** 09 623 4133 **Fax number:** 04 473 0643 **Email address:** [lauchie@gmi.co.nz](mailto:lauchie@gmi.co.nz)

This disclosure statement was prepared on: 23 October 2012

### Financial adviser service provided

I am employed by Gareth Morgan Investments Limited Partnership. Gareth Morgan Investments Limited Partnership and Gareth Morgan KiwiSaver Limited (together, **GMI**) are associated entities of Kiwibank Limited and members of the Kiwibank QFE Group. I provide an *investment planning service* to assist clients and members in the setting of an appropriate investment mandate for their circumstances within the [Private Portfolio service, the Gareth Morgan KiwiSaver Scheme or the GMI Superannuation Scheme](#) (the **Schemes**).

I provide access to a *discretionary investment management service* in terms of GMI's Private Portfolio service. I do not advise on which securities they should purchase for their portfolio; those decisions are made by GMI's investment strategy committee. Once a decision is made, a client is advised of the intended transactions and they then have the right to reject investment in a particular company should they wish to do so. The types of securities invested in are shares, bonds, unit trusts, listed investment trusts, listed property trusts, debentures, cash and foreign currency.

I also provide *financial advice* in relation to securities, where I can offer an opinion to you on whether your existing investment portfolio structure is suitable, based on your risk tolerance and investment needs. I can give advice on classes of securities and individual securities including, but not limited to, GMI's Private Portfolio service, the Gareth Morgan KiwiSaver Scheme or the GMI Superannuation Scheme. The advice I give is not limited to securities of a particular issuer or issuers.

I am not qualified to provide advice on taxation, legal or insurance matters. I recommend that you seek independent legal and/or taxation advice if you have any questions about the securities I may recommend to you or if you require estate planning advice.

If you require advice on insurance or mortgage, you will need to speak to an Authorised Financial Adviser who is qualified to advise you on those matters.

## Fees

I do not receive any fee or commission for the advice I provide. If the person receiving the advice chooses to become a client of GMI or a member of either of the Schemes, they will be charged a fee as follows:

### GMI Private Portfolios

For portfolios valued between \$50,000 (our minimum) and \$500,000, GMI's on-going management fees slide from 1.6% pa down to 1% pa, subject to a minimum monthly fee of \$67.

Portfolio Size	\$50,000	\$100,000	\$150,000	\$200,000	\$250,000	\$300,000	\$350,000	\$400,000	\$450,000	\$500,000
<b>Annual Fee</b>	<b>1.60%</b>	<b>1.53%</b>	<b>1.47%</b>	<b>1.40%</b>	<b>1.33%</b>	<b>1.27%</b>	<b>1.20%</b>	<b>1.13%</b>	<b>1.07%</b>	<b>1.00%</b>

For portfolios valued over \$500,000 GMI's on-going management fees are contingent on the client's portfolio value and the client's mandate. The fees are capped at 1% pa and subject to a minimum monthly fee of \$250.

<b>Stocks</b>	First \$500,000	Second \$500,000	Third \$500,000	Any further funds
<b>Annual Fee</b>	<b>1.00%</b>	<b>0.70%</b>	<b>0.60%</b>	<b>0.50%</b>

<b>Cash and Fixed Interest</b>	First \$1,000,000	Any further funds
<b>Annual Fee</b>	<b>0.50%</b>	<b>0.25%</b>

For new clients there is a separate one-off establishment fee as shown in the table below. Subsequent additions to portfolios do not incur any establishment fees.

Portfolio value	Cash	Securities	Cash and Securities
Up to \$500,000	\$1,500	\$2,000	\$2,000
\$500,000 +	\$2,500	\$3,500	\$3,500

All fees quoted are exclusive of GST. With the exception of the establishment fee, fees are generally tax deductible. GMI deducts management fees each month from the client's cash account.

GMI may also deduct charges payable to third parties in relation to your investments, such as brokerage and sub-custody charges, from your client account each month.

### The Schemes

The fees payable on the Schemes offered by GMI as at the date of this disclosure statement are:

Scheme name	Fee	Minimum
<b>Gareth Morgan KiwiSaver Scheme</b>	<b>Up to 1% p.a.</b>	<b>\$50 p.a.</b>
<b>GMI Superannuation Scheme</b>	<b>Up to 1.5% p.a.</b>	<b>\$120 p.a.</b>

The percentage fees shown above are subject to the minimum dollar amounts shown. Further information about fees and expenses or charges payable to third parties is detailed in the investment statements for the Schemes.

### Other interests and relationships

Gareth Morgan Investments Limited Partnership, employees of GMI (including myself, *Lauchlan Campbell*), or any associated persons do not receive any trail commission, upfront commission or fee income from any third parties.